Mutual Sales Leaders – Senior Health | March 12-17, 2023

No matter what path you take, the destination is still the same. It feels like success. And it looks like Maui. Here's how to qualify:

Medicare Supplement | Dental/Vision Products

Eligibility

You are eligible to earn the Mutual Sales Leaders trip to Maui, Hawaii, based on the business you place with Mutual of Omaha as a Brokerage Producer (personal production only; individuals or agencies do not qualify based on business placed by down-line producers).

Qualification Period

- Net issued business between January 1, 2022, and December 31, 2022
- All policies must be issued and inforce by January 15, 2023
- Mutual of Omaha will make final determination after January 25, 2023 on who qualified for the Mutual Sales Leaders trip to Maui, Hawaii

Production Requirement

Minimum Qualifications	The Reward
250,000 Qualifying Production Credits	Qualifiers will receive an invitation for the Mutual Sales Leaders – Senior Health trip to Hawaii

Production Credits

Product	Production Credits* per Dollar of ANBP
Medicare Supplement	1
Medicare Supplement Internal or Affiliate Conversions/Replacements**	0.5
Dental/Vision	2

* Excludes Washington Medicare Supplement ANBP, Omaha Health Insurance Company products and North Carolina Medicare Supplement/Select Affiliate Conversions/Internal Replacements ANBP

** Medicare Supplement internal conversions/replacements and affiliate conversions/replacements will receive one-half credit up to a maximum of 125,000 production credits.

Your Reward

- Only one invitation may be earned
- The incentive travel will take place March 12 through March 17, 2023
- Your invitation will include airfare, one double-occupancy standard hotel room, meals, tours and transfers for two people, age 18 or older
- Your invitation is not redeemable for cash and is not transferable
- You must be contracted and actively representing Mutual of Omaha at the time of the Mutual Sales Leaders trip

Miscellaneous

- During the qualification period, if you are in a hierarchy that does not allow down-line producers to receive incentive trips and at some point, you leave that hierarchy to a hierarchy that allows for incentive trips, incentive credits earned under the old hierarchy do not move with you. Only production credits earned under the new hierarchy count toward Mutual Sales Leaders qualification
- Mutual of Omaha reserves the right to change, limit or cancel any program, rule or award at any time. Production Credit may be excluded or adjusted as required by any applicable laws or regulations
- You must be in good standing with Mutual of Omaha's Brokerage Field Relations at the time of the award
- Confidential or proprietary information, as defined in your sales agreement, does not include information relating to any incentive travel award
- You are responsible for any compensation disclosure obligations you may have governing relationships with your clients
- Although eligibility for an invitation is based on production requirements during 2022, the invitation will be provided during 2023. The cost of the incentive travel will be reported to you as taxable income on IRS Form 1099. Cost includes air travel, lodging, gifts and any cash or cash spending allowances, if applicable
- You may not delay the incentive travel
- You may only qualify for one incentive trip per calendar year. For instance, if you qualify for Mutual Sales Leaders and Circle of Excellence, you are required to decide which invitation to accept